

Pleass Global Limited Statement of Financial Performance - for the financial year ended 31st December					
	2013	2014	2015	2016	2017
	\$	\$	\$	\$	\$
Revenue	6,656,250	7,917,411	9,161,880	11,227,096	11,528,859
Other Operating revenue	746,099	60,162	43,521	150,353	189,970
Total Revenue	7,402,349	7,977,573	9,205,401	11,377,449	11,718,829
Net profit before tax	1,144,770	773,032	925,270	1,056,209	827,691
Income tax Expense	228,256	84,573	98,882	114,101	92,354
Net Profit after tax	916,514	688,459	826,388	942,108	735,337
Extraordinary item after tax	-	-	-	-	-
Net Profit after tax & Extraordinary item	916,514	688,459	826,388	942,108	735,337
OEI in net profit and extraordinary items after income tax	-	-	-	-	-
Net profit after Extraord. items and Income tax attributable to members of the company	916,514	688,459	826,388	942,108	735,337
Retained Profit at Beginning	1,792,468	2,588,982	3,157,441	3,683,829	4,433,558
Total available for appropriation	2,708,982	3,277,441	3,983,829	4,625,937	5,168,895
Ordinary dividend provided for	120,000	120,000	300,000	240,000	264,000
Preference dividend provided for	-	-	-	-	-
Transfer to general reserves	-	-	-	47,621	-
Total appropriations	120,000	120,000	300,000	192,379	264,000
Retained profit at year end	2,588,982	3,157,441	3,683,829	4,433,558	4,904,895

Pleass Global Limited Statement of Cash Flows - for the financial year ended 31st December					
	2013	2014	2015	2016	2017
	\$	\$	\$	\$	\$
Inflows (Outflows)					
Cash flows from operating activities					
Receipts from customers	6,666,659	7,944,819	8,806,783	10,765,902	10,870,574
Payment to supplies and employees	(5,721,968)	(7,178,433)	(8,226,908)	(9,906,808)	(9,374,433)
Dividend received	-	-	-	-	-
Interest received	-	-	-	-	-
Borrowing costs	(25,072)	(26,409)	(37,121)	(62,477)	(99,992)
Income tax paid	(156,930)	(62,262)	(136,779)	-	(136,682)
Insurance Proceeds	-	-	-	-	-
Net Vat Paid	-	-	-	-	-
Payments relating to extraord. item	-	-	-	-	-
Net cash provided by operating activities	762,689	677,715	405,975	796,617	1,259,467
Cash flows from investing activities					
Purchase of investments	-	-	-	-	-
Fixed asset acquisitions	(801,590)	(1,744,624)	(4,062,260)	(2,500,973)	(6,467,445)
Proceeds from sale of fixed assets & disposal of investments	38,790	20,000	26,810	22,017	16,514
Investment in term deposit	-	-	-	-	-
Interest received	-	-	-	-	-
Payment for Investments/Intangible Assets	(31,796)	(15,171)	(6,313)	-	-
Proceeds from sale of shares	-	-	-	-	-
Net cash provided by investing activities	(794,596)	(1,739,795)	(4,041,763)	(2,478,956)	(6,450,931)
Cash flows from financing activities					
Proceeds from issue of shares	-	-	-	1,200,000	-
Proceeds from borrowings	414,026	1,360,798	2,848,035	1,526,430	3,722,641
Repayment of borrowings	-	-	-	-	(9,721)
Dividends paid	(50,000)	(49,801)	(124,501)	(98,813)	(121,836)
Other	(105,119)	(113,971)	385,706	84,756	-
Net cash provided by financing activities	258,907	1,197,026	3,109,240	2,712,373	3,591,084
Net increase in cash held	227,000	134,946	(526,548)	1,030,034	(1,600,380)
Cash at beginning of year	(583,447)	(356,447)	(221,501)	(748,049)	281,985
Cash at end of year	(356,447)	(221,501)	(748,049)	281,985	(1,318,395)

Pleass Global Limited Statement of Financial Position - for the financial year ended 31st December					
	2013	2014	2015	2016	2017
	\$	\$	\$	\$	\$
Current Assets					
Cash Assets	100,860	274,671	252,229	359,517	67,522
Trade receivables	1,212,304	1,225,058	1,718,865	2,124,455	2,816,468
Other receivables	218,680	569,123	280,926	997,854	1,083,401
Inventories	1,683,261	1,912,099	2,856,728	2,598,908	2,026,498
Short-term investment	-	-	-	-	-
Other assets	940	-	4,722	-	-
Total current assets	3,216,045	3,980,951	5,113,470	6,080,734	5,993,889
Non-currents assets					
Property, plant and equipment	1,993,897	3,211,179	6,837,518	9,468,994	15,346,838
Long-term investment	1,900,000	2,015,557	2,015,557	2,070,000	2,070,000
Term deposit	-	-	-	-	-
Future Income tax benefit	48,051	22,285	28,628	43,453	48,802
Intangible assets	97,911	98,094	88,936	80,148	71,663
Other	-	-	-	-	-
Total non-current assets	4,039,859	5,347,115	8,970,639	11,662,595	17,537,303
Total Assets	7,255,904	9,328,066	14,084,109	17,743,329	23,531,192
Current liabilities					
Trade payables	150,245	340,383	556,061	671,395	739,181
Other payables and accruals	987,068	859,817	845,299	776,701	742,600
Current tax liabilities	-	27,578	-	50,533	27,402
Interest-bearing borrowings	-	-	-	525,764	2,625,297
Term loan - secured	27,438	-	-	-	-
Bank overdraft	457,307	496,172	1,000,278	-	-
Unsecured advance	-	-	-	-	-
Inter-company/ Related Party loan	200,000	-	-	-	-
Provisions	61,706	137,118	170,964	287,624	183,211
Other	-	-	-	-	-
Total Current liabilities	1,883,764	1,861,068	2,572,602	2,312,017	4,317,691
Non-current liabilities					
Term loan - unsecured	426,321	1,774,824	4,622,859	5,701,056	8,731,830
Unsecured advance	-	-	-	-	-
Inter-company loan	-	429,580	1,077,962	1,303,118	1,599,044
Deferred tax liabilities	83,386	51,413	52,159	189,197	173,349
Provisions	-	-	-	-	-
Other	233,619	-	-	-	-
Total non-current liabilities	743,326	2,255,817	5,752,980	7,193,371	10,504,223
Total liabilities	2,627,090	4,116,885	8,325,582	9,505,388	14,821,914
NET ASSETS	4,628,814	5,211,181	5,758,527	8,237,941	8,709,278
Equity					
Contributed equity	1,200,000	1,200,000	1,200,000	3,100,000	3,100,000
Reserves	839,832	853,740	874,698	704,383	704,383
Retained profits/accumulated losses	2,588,982	3,157,441	3,683,829	4,433,558	4,904,895
Equity attributable to members	4,628,814	5,211,181	5,758,527	8,237,941	8,709,278
OEI in Controlled Entities					
Contributed equity	-	-	-	-	-
Reserves	-	-	-	-	-
Retained profits/accumulated losses	-	-	-	-	-
Total outside equity interest in controlled entities	-	-	-	-	-
TOTAL EQUITY	4,628,814	5,211,181	5,758,527	8,237,941	8,709,278

Profitability & Return Ratios					
Year	Dec-13	Dec-14	Dec-15	Dec-16	Dec-17
Return on Equity (%)	19.80	13.21	14.35	11.44	8.44
Return on Assets (%)	16.66	8.83	6.96	6.44	3.95
EBIT Margin (%)	17.91	10.10	10.50	9.96	8.05
Net Profit Margin (%)	13.77	8.70	9.02	8.39	6.38

Liquidity & Working Capital Ratios					
Year	Dec-13	Dec-14	Dec-15	Dec-16	Dec-17
Current Ratio (times)	1.71	2.14	1.99	2.63	1.39
Quick Ratio (times)	1.07	1.52	1.44	1.56	1.35
Days Stock Held (days)	224.72	200.46	241.78	219.07	176.52
Inventory Turnover (Times)	1.62	1.82	1.51	1.67	2.07
Days Debtors (days)	65.99	56.18	58.64	62.47	78.21
Days Creditors (days)	28.92	27.35	45.45	49.29	53.83
Solvency Ratio	50.36	27.09	15.11	14.95	9.67

Capital & Debt Structure Ratios					
Year	Dec-13	Dec-14	Dec-15	Dec-16	Dec-17
Net Debt to Equity (%)	21.82	46.55	111.99	80.66	147.99
Gearing (%)	57.98	80.52	146.85	116.52	171.60
Debt to Gross Cashflow (yrs)	1.76	3.35	16.51	9.45	5.56
Net Interest Cover (times)	25.07	30.27	25.93	17.91	9.28

Market Performance Ratios					
Year	Dec-13	Dec-14	Dec-15	Dec-16	Dec-17
Earning Per Share (cents)	15.28	11.47	13.77	14.27	11.14
Price/Earning Ratio (times)	5.83	8.72	9.08	10.37	17.05
Dividend Per Share (cents)	2.00	2.00	5.00	3.64	4.00
Dividend Yield (%)	2.25	2.00	4.00	2.46	2.11
NT Asset Per Share (\$)	0.76	0.85	0.94	1.24	1.31
Cashflow Per Share (\$)	0.13	0.11	0.07	0.12	0.19

Stock Market Information					
Year to	Dec-13	Dec-14	Dec-15	Dec-16	Dec-17
Last Sale Price	0.89	1.00	1.25	1.48	1.90
52 Week: Low (\$)	0.85	0.89	1.00	1.25	1.48
High (\$)	0.89	1.00	1.25	1.48	1.90
No of Trades	4	10	7	4	2
Volume of Share Traded	10,507	446,656	19,269	19,880	1,500
Value of Shares Traded (\$)	8,971	434,412	23,846	26,440	2,750
Market Capitalisation (\$m)	5.34	6.00	7.50	9.77	12.54

